



Telluride Region & Mountain Village, Colorado Market Update

Q4 2021

Market Summary

Telluride Immediate Region and Mountain Village 2020 Gross Sales Volume	\$1,093,063,145.51
Telluride Immediate Region and Mountain Village 2020 Number of Transactions	644
Telluride Immediate Region and Mountain Village 2021 Gross Sales Volume	\$1,321,157,846.05
Telluride Immediate Region and Mountain Village 2021 Number of Transactions	642
Telluride Immediate Region and Mountain Village Gross Sales Volume % Change	17.26%
Telluride Immediate Region and Mountain Village Number of Transactions % Change	-0.31%
All of San Miguel County 2020 Gross Sales Volume	\$1,151,324,169.00
All of San Miguel County 2020 Number of Transactions	811
All of San Miguel County 2021 Gross Sales Volume	\$1,413,657,814.00
All of San Miguel County 2021 Number of Transactions	946
All of San Miguel County Gross Sales Volume % Change	18.56%
All of San Miguel County Number of Transactions % Change	14.27%

Telluride Immediate Region & Mountain Village COMMERCIAL ACTIVITY

Item	2020 Annual Total	2020 YTD- Q4	2021 Annual Total	2021 YTD-Q4	Annual % Difference	Q4 % Difference
Telluride Commercial Real Estate (Source MLS)						
Commercial Sales Volume	\$32,489,664	\$21,717,354	\$37,868,000	\$5,194,800	14.20%	-318.06%
Commercial Number of Transactions	34	18	29	16	-17.24%	-12.5%

Telluride Immediate Region & Mountain Village RESIDENTIAL ACTIVITY

Item	2020 Annual Total	2020 YTD- Q4	2021 Annual Total	2021 YTD-Q4	Annual % Difference	Q4 % Difference
Telluride Residential Real Estate (Source MLS)						
Residential Sales Volume	\$548,730,140	\$241,359,316	\$669,421,577	\$214,464,390	18.03%	-12.54%
Residential Number of Transactions	180	65	158	38	-13.92%	-71.05%

Telluride Immediate Region & Mountain Village CONDOMINIUM ACTIVITY

Item	2020 Annual Total	2020 YTD- Q4	2021 Annual Total	2021 YTD-Q4	Annual % Difference	Q4 % Difference
Telluride Condominium Real Estate (Source MLS)						
Condominium Sales Volume	\$390,500,485	\$137,522,261	\$404,854,166	\$109,526,481	3.55%	-25.56%
Condominium Number of Transactions	280	110	263	52	-6.46%	-111.54%

Telluride Immediate Region & Mountain Village LAND ACTIVITY

Item	2020 Annual Total	2020 YTD- Q4	2021 Annual Total	2021 YTD-Q4	Annual % Difference	Q4 % Difference
Telluride Land Real Estate (Source MLS)						
Land Sales Volume	\$121,342,857	\$55,694,625	\$209,014,103	\$58,410,500	41.95%	4.65%
Land Number of Transactions	150	56	192	39	21.875%	-43.59%