



Delta County, Colorado Market Space Update

Item	Q2 2023	Q2 2024	% + / -
(Source – MLS)			
SC Commercial Sales Volume	\$ 4,685,000.00	\$ 9,088,375.00	48.5%
SC Commercial Transactions	12	16	25.0%

DELTA COUNTY SALES TAX INDICATORS: (Source – City of Delta, Delta County)

City of Delta Sales Taxes			-100.0%
Delta County Sales Taxes	\$ 4,898,467.38	\$ 2,788,889.40	-43.1%
Lodging Taxes	\$ 53,843.05	\$ 24,129.71	-55.2%
Safety Improvement Tax	\$ 1,881,213.81	\$ 1,088,232.21	-42.2%

DELTA COUNTY COMMERCIAL VACANCY RATE:

Shoppes at Delta Office/Retail	20.53%	9.50%	-53.7%
Valley View Plaza Retail	25.95%	25.95%	0.0%

DELTA COUNTY RESIDENTIAL REAL ESTATE:

Residential Total Sales	190	212	11.6%
Residential Total Volume	\$ 78,581,098.00	\$ 91,329,467.00	16.2%
Residential Average Price	\$ 413,584.00	\$ 430,799.00	4.2%
Residential Days on Market	119	126	5.9%
Residential New Listings	133	322	142.1%

PUBLIC POLICY UPDATE:

Custom homes and spec housing being built throughout the county raising the average price for homes.

Western Skyways is relocating from Montrose to Delta. Purchased 20,000+ industrial bldg on 6.5 acres. Will relocate employees, over 65 jobs.

City of Delta is working on updating their Land Use Code and to implement faster, easier processes for development plan reviews and approvals to cut down processing time.